

About SMA

As a leading global specialist in photovoltaic system technology, the SMA Group is setting the standards today for the decentralized and renewable energy supply of tomorrow.

SMA's portfolio contains a wide range of efficient PV inverters, comprehensive system solutions for PV systems of all power classes, intelligent energy management systems and battery-storage solutions as well as complete solutions for PV diesel hybrid applications. Digital energy services as well as extensive services up to and including operation and maintenance services for PV power plants round off SMA's range.

So far, SMA inverters with a total output of more than 100 gigawatts have been installed in more than 190 countries worldwide. They help prevent 59 million tons of CO₂ emissions per year and demonstrate the strong market positioning of SMA Solar Technology AG.

Employees	around 3,300 (2,300 in Germany, 1,000 abroad, 18 locations worldwide)
Patents	> 1,600
O&M portfolio	4.8 GW
Battery inverter power	> 3 GW
Production capacity	21 GW p. a.
International share in sales	approx. 80%

Key financials 2020

Sales	€1,027 million
EBITDA	€72 million
Output sold	14.4 GW

2021 guidance

Sales	€1.075 million to €1.175 million
EBITDA	€75 million to €95 million

SMA Managing Board



Dr.-Ing. Jürgen Reinert
Chief Executive Officer



Ulrich Hadding
Board Member for Finance, Human Resources and Legal